HOSPITALITYWELLNESS SOLUTION











LET'S MOVE FOR A BETTER WORLD®

Ever since Technogym was founded over four decades ago, we've made it our mission to help people live better for longer through exercise.

At the heart of our mission is the Technogym Village, home to the Technogym Experience we strive to share across the globe, providing industry professionals with effective business solutions that promote movement and wellbeing.

Partner with us in getting people to move more for a healthier future and better world.

Nerio Alessandri

Founder and President of Technogym®



HEALTHY PEOPLE, HEALTHY PLANET™

Technogym's commitment to sustainability is deeply rooted in its corporate mission to enhance people's quality of life through wellness. This strong connection between corporate strategy and sustainability has always guided Technogym's choices and actions, with a focus on meeting people's health needs—needs that are intrinsically linked to protecting the environment.

Technogym was awarded the Platinum

Medal by EcoVadis—a globally recognized provider of trusted business sustainability ratings that grants this distinction to the top

1% of companies evaluated. This award reflects strong performance over four key areas: environment, labor and human rights, ethics, and sustainable procurement.



TECHNOGYM ON THE GO

Technogym Experience, Anytime, Anywhere

To help people manage their lifestyle, we developed the Technogym Ecosystem platform where anyone can access their own training content anytime and anywhere, using Technogym smart equipment or any connected device.

Thanks to the Technogym Ecosystem and AI technology, consumers can enjoy fully personalized Precision Training experiences for their fitness, wellness, sports, and health needs and achieve superior results, faster.



Wellness Lifestyle[™], the new must for travelers

Wellness is more important to consumers than ever; for younger generations especially it has become a daily, personalized practice to embrace an active lifestyle and prevent diseases.

Hotels investing in comprehensive wellness offerings report a 56% higher TRevPAR compared to those with limited wellness services, and +108% vs properties with no offerings.

Additionally, 65% of customers identified personalization tailored to their biometric data and lifestyle preferences as a key factor in their experience. Hotels today can capitalize on these trends by leveraging a digital ecosystem for guest wellness journeys.

+11.5% cagr

projected luxury hospitality market growth by 2032 65%

of guests looking for personalization in their experience

+40%

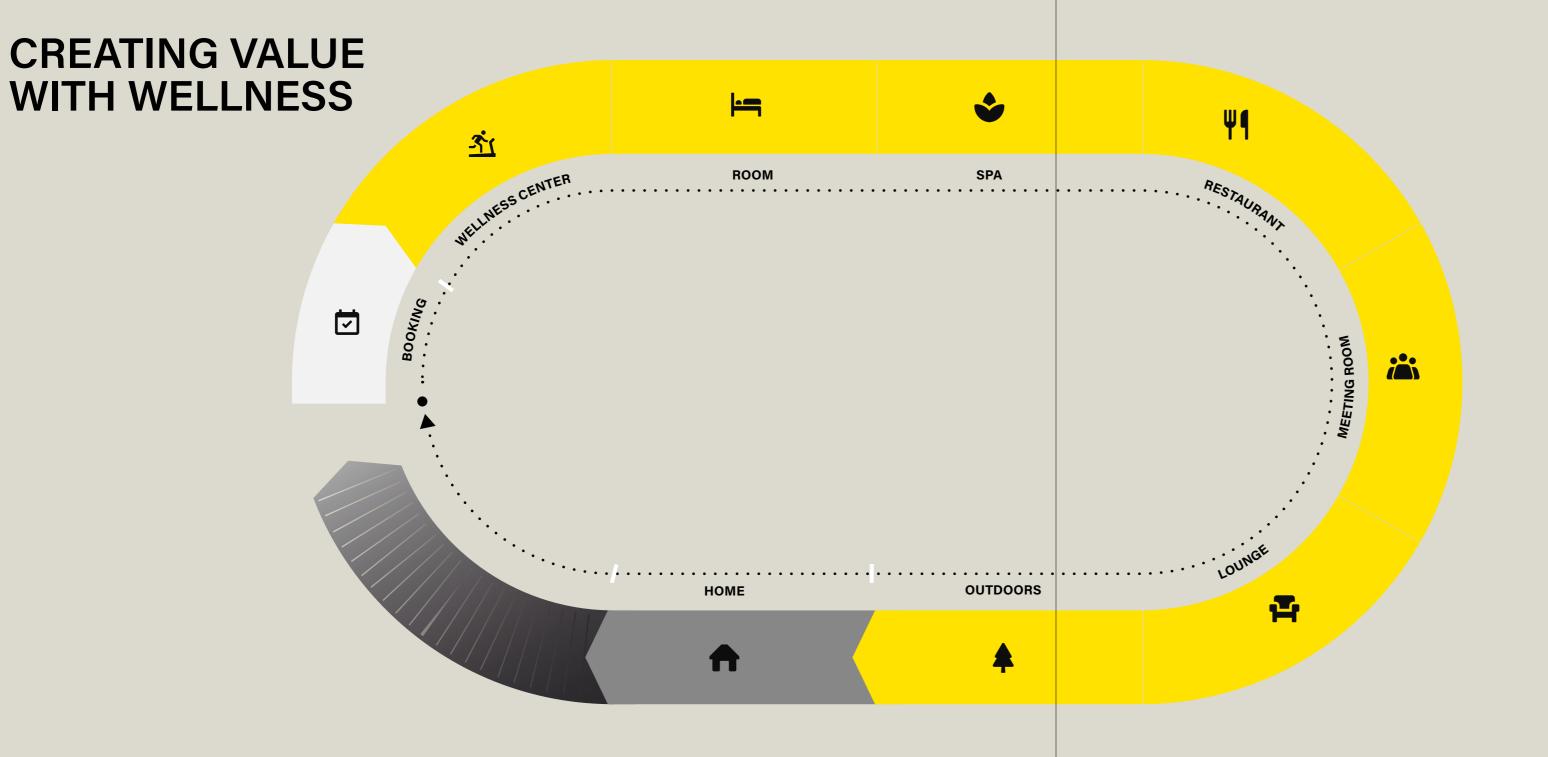
wellness traveler vs. average tourist spending

+108% TREVPAR

hotels with comprehensive wellness offerings

Sources

- > Global Wellne
- Summit > McKinsev
- > DWC
- › Bain & Co› Wellness Real
- > Luxury Hotelschool Paris





Attract

Increase your **occupancy rate** by attracting consumers looking for the ultimate training experience.



Engage

Offer a memorable guest wellness journey in every room and common area, increasing ROE, secondary spending and TRevPAR.



Potain

Improve customer satisfaction and then brand loyalty by extending the wellness experience after check-out, increasing the number of returning guests.

OFFER YOUR GUESTS A PRECISION **WELLNESS JOURNEY**























Promote your wellness Marketing Support material.













MEETING ROOM

Create a dynamic business environment with Wellness Ball™ - Active Sitting, which improves flexibility, balance, and posture while sitting.



Create wellness spaces where guests can relax and recharge on Flexability equipment, with no need to change out of their everyday clothes.

OUTDOORS

Invite guests to get active outside with modular solutions for outdoor spaces.



Foster retention by adding value to your guests' wellness lifestyle beyond the hotel with Technogym digital solutions.

HOME

services on your booking channels with Technogym

WELLNESS CENTER

Elevate guest engagement by providing superior equipment, state-of-the-art technology, and personalized workouts.

ROOM

Differentiate your room offering by creating a new wellness category and engage guests who seek a more private training experience.

SPA

Enhance your spa rituals by combining exercise with health and beauty treatments.

RESTAURANT

Maximize the benefits of your guests' training experiences by offering a special wellness menu inspired by tips from our nutrition experts.



PLATINUM SOLUTION

A seamless blend of cardio, strength, and assessment equipment offers guests a transformative wellness experience in the most exclusive and luxurious of interiors.



Artis Luxury

Artis Luxury redefines the essence of luxury wellness with the new Sand Stone identity. This seamless aesthetic unifies Artis Cardio, Strength, Biostrength, and Technogym Checkup to create an unmatched, immersive workout experience.

Design inspired by nature for a timeless experience

A distinctive identity for wellness luxury living

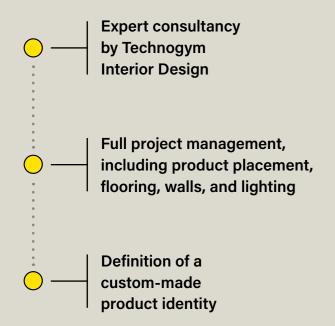
Inviting atmosphere with warm tones and materials

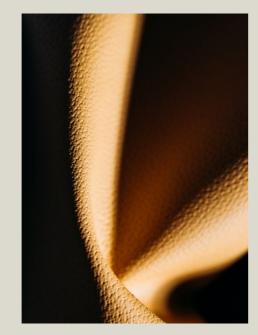




Technogym Atelier

Developed by the Technogym Design Center, Technogym Atelier allows you to create bespoke product identities with combinations of exclusive materials and finishes that express distinctive moods and narratives while preserving the iconic essence of Technogym equipment.





GUARD



FRAME



INLAY





PRESTIGE SOLUTION

Unique design and cutting-edge technology deliver an incomparable guest experience.



Artis®

Top-of-the-line cardio and strength training equipment that offers a seamless workout experience.

Comfort at its best

Seamless desig and connectivity

Tailored trainir





Biostrength™

Elevate guest workout experiences with next-generation strength equipment powered by Technogym Biodrive technology (patented).

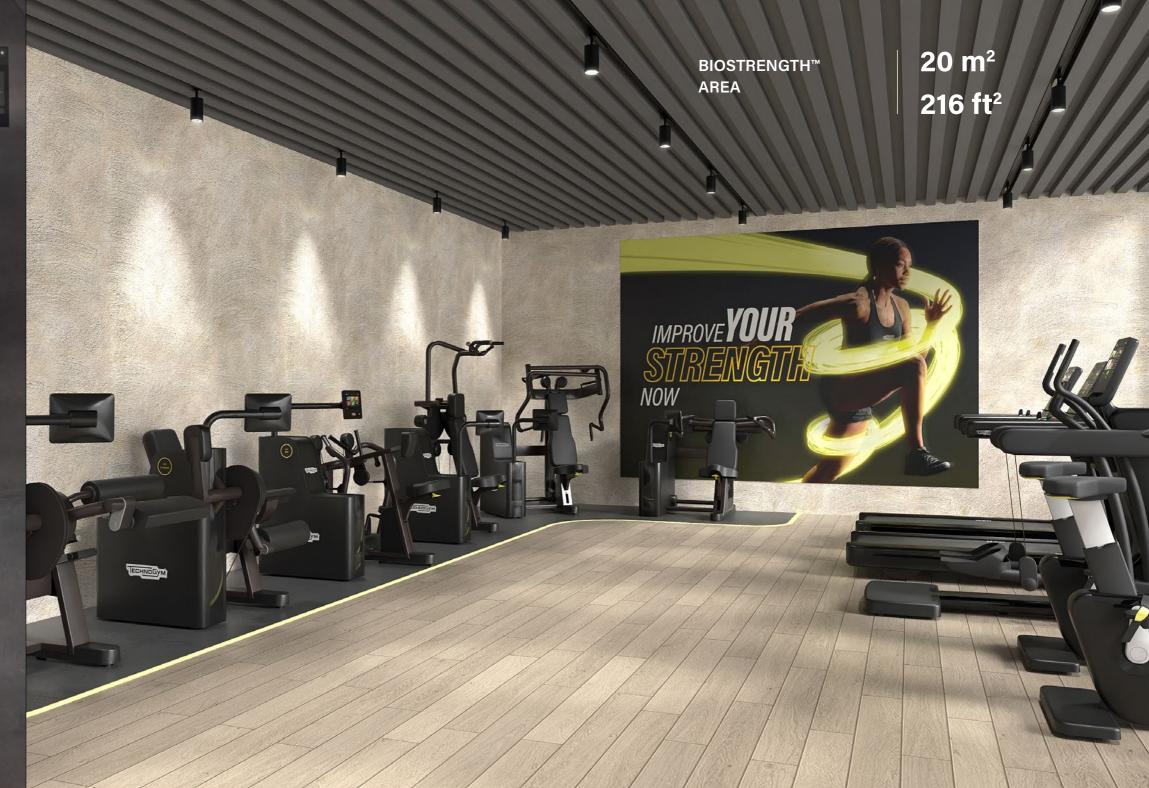
Biostrength streamlines goal selection and personalizes training to individual needs, adapting to each user and delivering up to 30% better results.

Biofeedback and Al for real-time guidance

Automatic posture and workload setup

Maximum neuromuscular







PREMIUM SOLUTION

Smart design and advanced features combine with exceptional quality to deliver a superior guest training experience.



Excite®+

The new Excite+ line makes cardio training more personalized, seamless, and interactive than ever, delivering engaging and effective workouts.

Training guided by Technogym Al Coach

Energy and space savvy

Enhanced connectivity and wireless charger

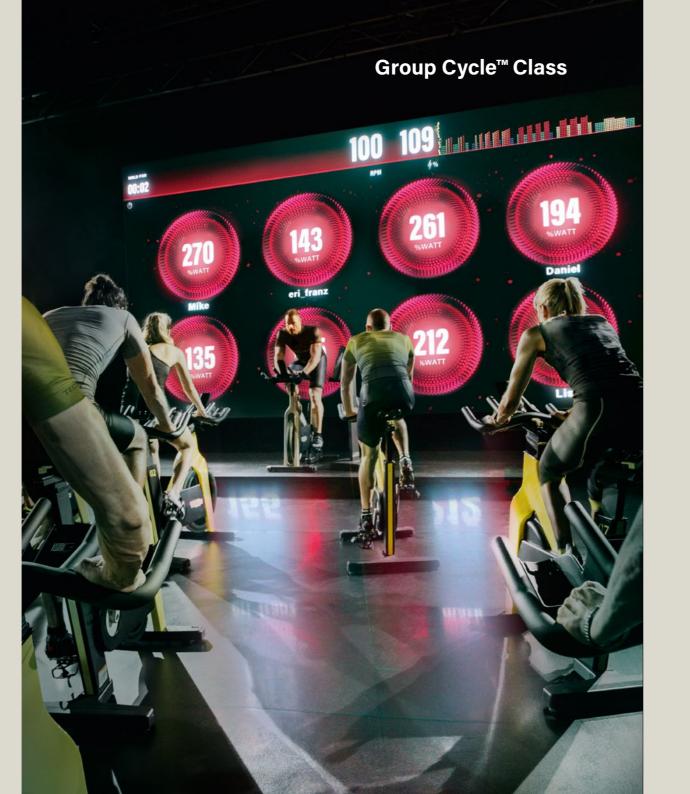






ENGAGING GROUP EXPERIENCES

Technogym offers a range of different formats to motivate your guests and members. And to make things simple, they can control every step of the journey, from booking a class to tracking their data, with a single app.



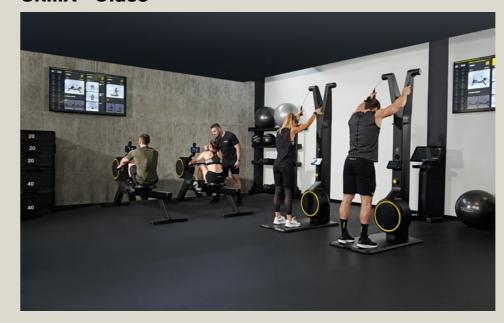
Technogym Reform



Virtual Group Training Class



SkillX™ Class



Biocircuit



HIGH-PERFORMANCE TRAINING

SKILL

Designed in collaboration with athletes, trainers, and research institutes, Skill line equipment helps develop power and endurance, refine skills, and achieve peak performance.

Engineered by champion

Multidrive Technology

Multi-skill precision training



UNIVERSE

Developed in collaboration with top strength and conditioning coaches and tested by Olympic athletes, Technogym Universe® offers the widest variety of resistance training in the most compact space, helping functional strength athletes reach their full potential.

Endless training variety

Peak performance in total safety

More space for movement

Technogym Reform

With forty years of expertise in product design, we created Technogym Reform—the Pilates design revolution. Combining elegance, precision and performance, it elevates Pilates practice to its pinnacle.

Crafted with the best Pilates master teachers

Optimized ergonomics and adjustments, with a full set of accessories

Innovative and sustainable materials





A personalized experience for each guest

The Technogym Digital
Ecosystem is a unique open
platform that personalizes
training experiences and boosts
operator business across a wide
variety of touchpoints.

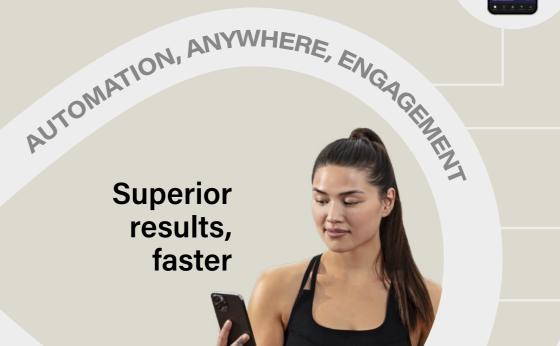


OPERATOR





AI COACH





Technogym App



Technogym console



Technogym Visio



Mywellness Kiosk



Technogym formats

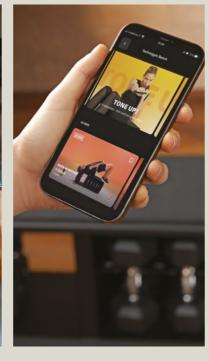
CONSUMER

A seamless experience across multiple touchpoints

Technogym Digital Ecosystem















Mywellness CRM

The lifestyle CRM created to help your guests reach their fitness, wellness, sports, and health goals with personalized journeys and experiences.

Technogym Checkup

Find out your Wellness Age™: one station, multiple assessments.

Technogym App

Achieve superior results faster with dynamic and personalized content, anytime, anywhere.

Technogym Live

Technogym Live is the digital user interface that inspires people to embrace exercise and make it a part of their daily lives, so they can achieve results in a fun and motivating way.

Technogym Formats

e A complete range of immersive training experiences built around guests' interests.

Technogym Visio

Experience seamless training with Technogym Visio, the touchscreen display created to offer training guidance and instant access to a vast library of engaging workouts, all just a tap away.

Mywellness Kiosk

Enrich your group class offering with unsupervised, ready-to-use, virtual classes that can be scheduled and start automatically or on-demand.

GUIDE GUESTS ON THEIR SUPERVISED JOURNEY



Strength

Functional Performance

















Workout design

Offer guests a holistic assessment experience and personalized training programs that can be accessed across all training devices.

Training experiences

Manage and create a variety of workouts to motivate and engage your guests and members.

Guest insights

Check guests' progress at any time and access usage data for accurate business analysis.

Staff education

Provide your staff with certified online and onsite education on products and training methods.

GUIDE GUESTS ON THEIR UNSUPERVISED JOURNEY









Offer training guidance and engagement all just one tap away, on and off equipment.



Coaching with the Technogym App

Encourage guests to download and use the Technogym App for virtually endless on-demand content and faster progress.



Engaging group training

Activate and animate group training classes with Technogym Master Trainer Network.



Wellness on demand

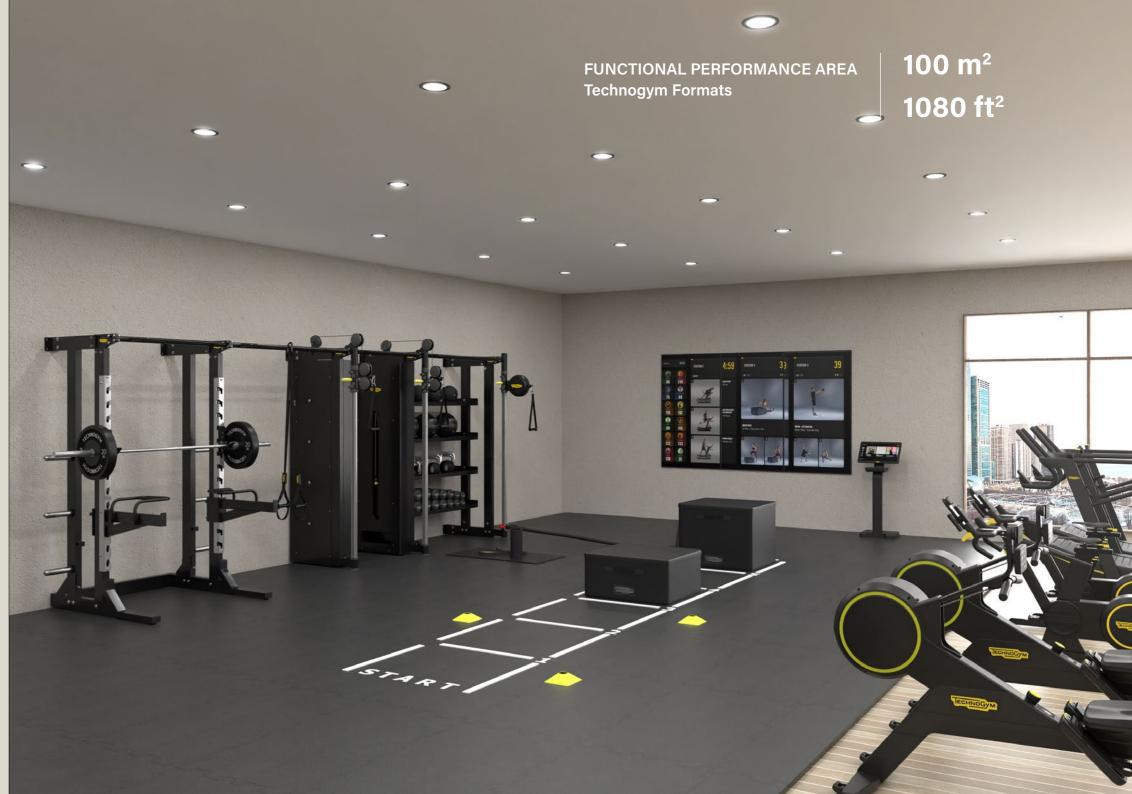
Extend guest engagement with Technogym digital content available anytime, anywhere.

Supervised spaces

PERSONAL TRAINER STUDIO
Technogym Checkup

25 m² 270 ft²





Unsupervised spaces

VIRTUAL GROUP TRAINING
Mywellness Kiosk

25 m² 270 ft²







IN-ROOM SOLUTIONS

Enhance the guest experience and generate new revenue with in-room wellness solutions designed for discreet, on-demand training.



Wellness Suite™

The ultimate solution for discerning travelers seeking a distinctive wellness experience encompassing comfort, cuttingedge technology, and refined design.





Wellness Room

Introduce a new room category or elevate your existing offering with dedicated wellness packages, offering curated selections of in-room training options tailored to any space and goal.

Wellness à la Carte

Create a curated list of wellness services, giving guests the option to request in-room equipment and accessories.







LOUNGE / MEETING ROOM / OUTDOOR

OFFER WELLNESS EVERYWHERE

Design inventive solutions for comprehensive wellness offerings in indoor and outdoor spaces that enable guests to stay active throughout their stay.



Wellness Lounge

Transform common areas into wellness havens where guests can stretch with Flexability equipment and relax after flights, business meetings, or a day of sightseeing.





Wellness Meeting

Create dynamic spaces for work and meetings with Wellness Ball™ - Active Sitting, offering an alternative to traditional seating that engages core muscles and supports spinal health.

Outdoor Wellness

Design modular solutions for outdoor areas of hotels and resorts, allowing guests to track their outdoor workouts while enjoying time in the fresh air.

TECHNOGYM CONSULTING





Technogym Customer Success

We support the seamless integration of your facility into the Technogym Digital Ecosystem, helping you use Mywellness® CRM features and third-party management software to their full potential.

Technogym Interior Design & Architecture

We work with your architects and interior designers in creating wellness spaces that ensure optimal layouts and deliver engaging guest experiences.

Services to optimize business strategy and guest experiences





Technogym Academy

Your staff can take advantage of certified online and onsite training on products and training methods, delivered by a global network of Technogym Educators.

Technogym Facility Management&Activation

In collaboration with trusted partner companies worldwide and our global network of Technogym Master Trainers, we provide turnkey management solutions to support your business and deliver an immersive guest experience through engagement and entertainment.

TECHNOGYM SERVICES

To acquire, promote and preserve the value of your Technogym equipment

We provide the end-to-end services you need to maximize the profitability of your investment.



Technogym Financial Services

We support your investment with secure, easy, and tailored financing plans through a global network of leading leasing and credit insurance companies.





Technogym Marketing Support

We offer a wide range of readyto-use digital and printable marketing tools and are available to collaborate on customized projects.

Technogym Care

We help ensure that your equipment remains in peak condition and retains its value over time with dedicated service agreements.



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ZL201710309520.4, ZL201730343966.X, ZL201730409178.6, ZL201830017004.X, ZL201630060053.2, ZL201630060042.4, ZL2015104459586, ZL2015109211619, ZL201930142978.5, ZL201930142977.0, ZL201930142515.9, ZL202030259262.6, ZL202030256889.6, ZL201630491582.8, ZL201630491874.1, ZL201930424432.9. Pat. No. US9833662, US9772240 and corresponding patents are licensed to Technogym® S.p.A.

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